



Severfield

Annual General Meeting

4 September 2018





Severfield

AGM statement





Alan Dunsmore
Chief Executive Officer

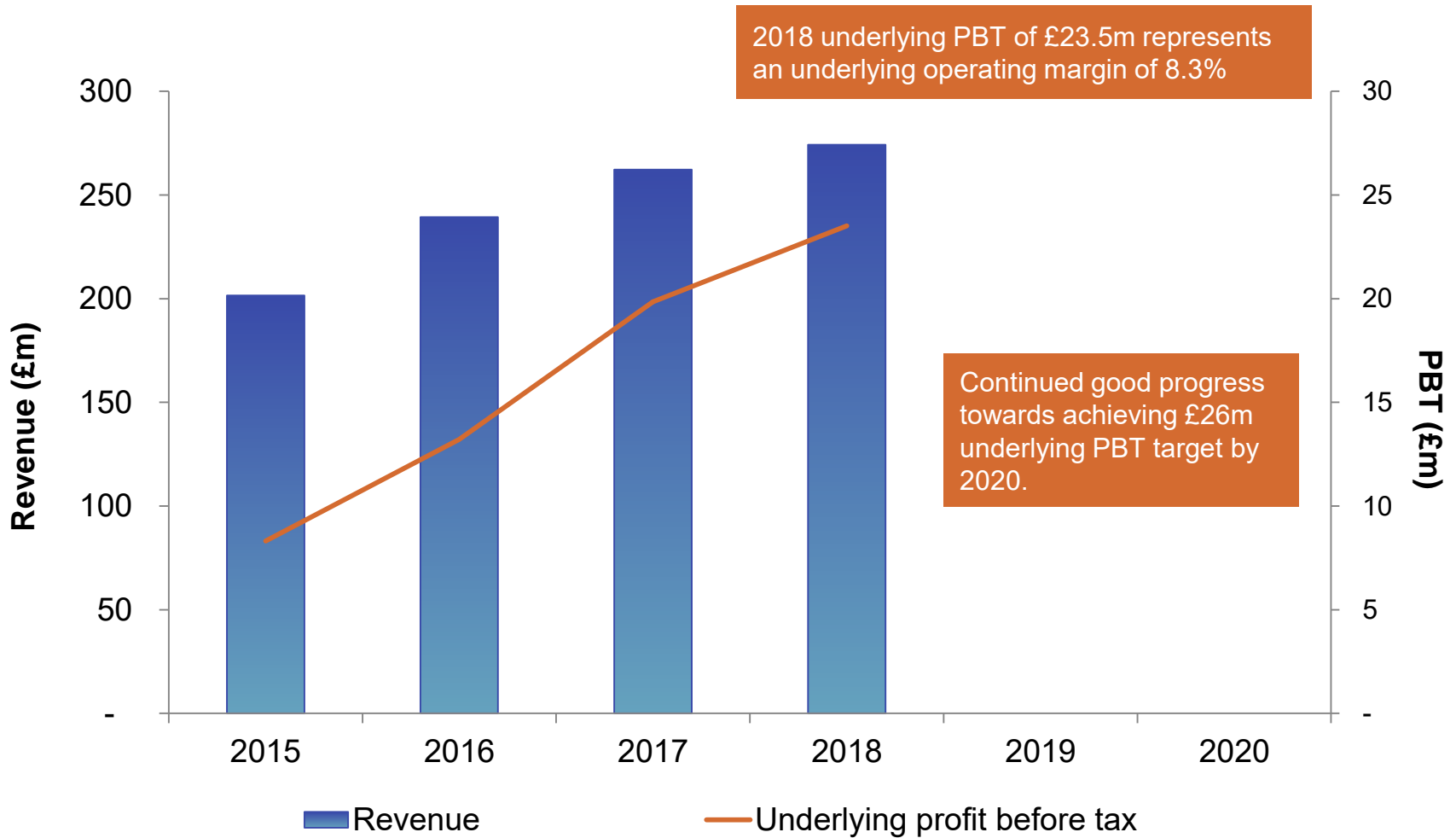




Highlights

- **Revenue up 5% at £274.2m**
- Underlying profit before tax up 19% at £23.5m
- **Continued strong cash generation with net funds of £33.0m**
- UK order book at £210m
- **Improved India order book of £128m reflects continued positive market developments**
- Improved profitability of Indian business – Group share £0.5m
- **Underlying basic EPS up 15% at 6.4p**
- Proposed final dividend of 1.7p per share
- **Proposed special dividend of 1.7p per share**
- Continued good progress made towards 2020 profit target of £26m

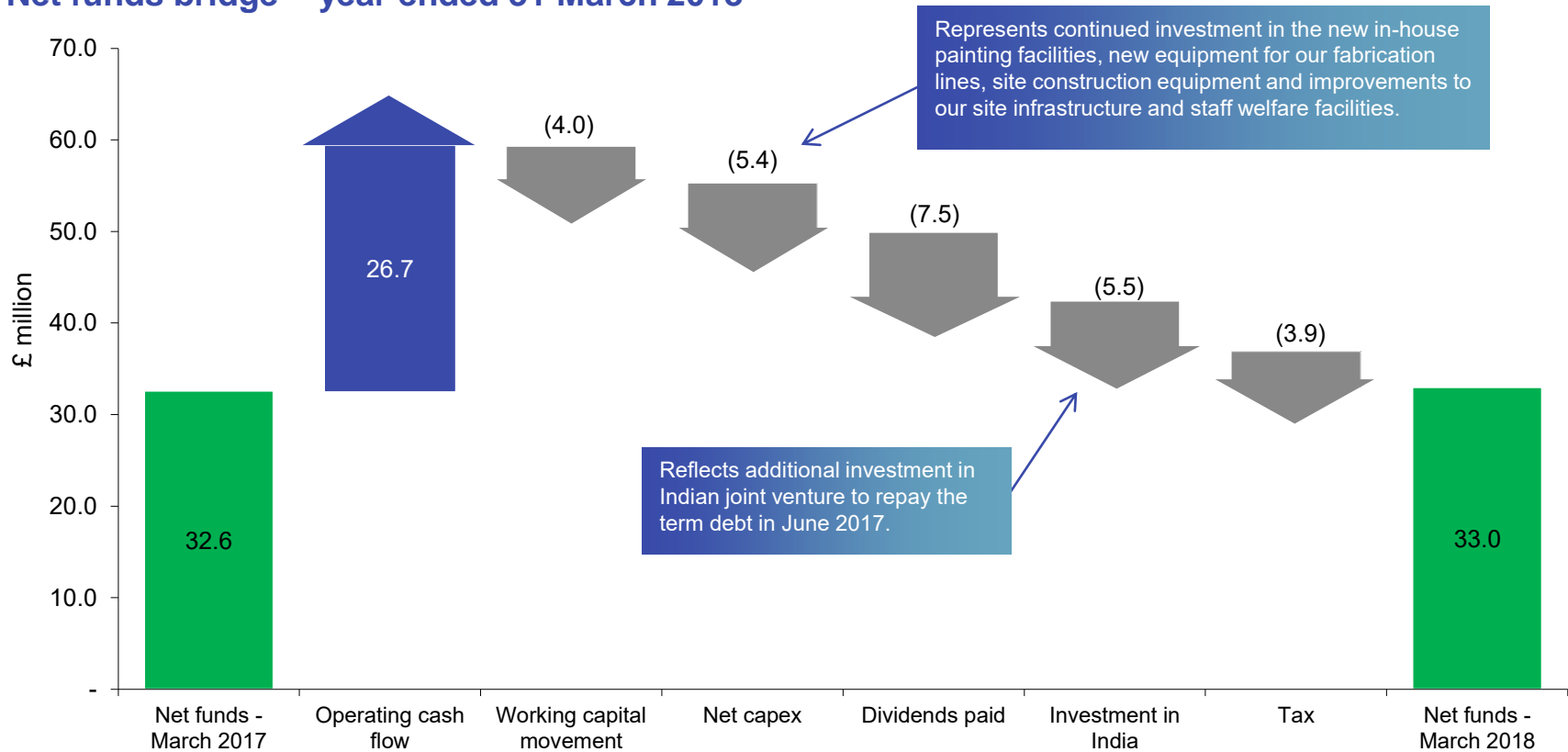
Revenue and profit



Cash flow



Net funds bridge - year ended 31 March 2018



Market sectors



Power and energy



Stadia and leisure



Health and education



Industrial and distribution



Retail



Commercial offices



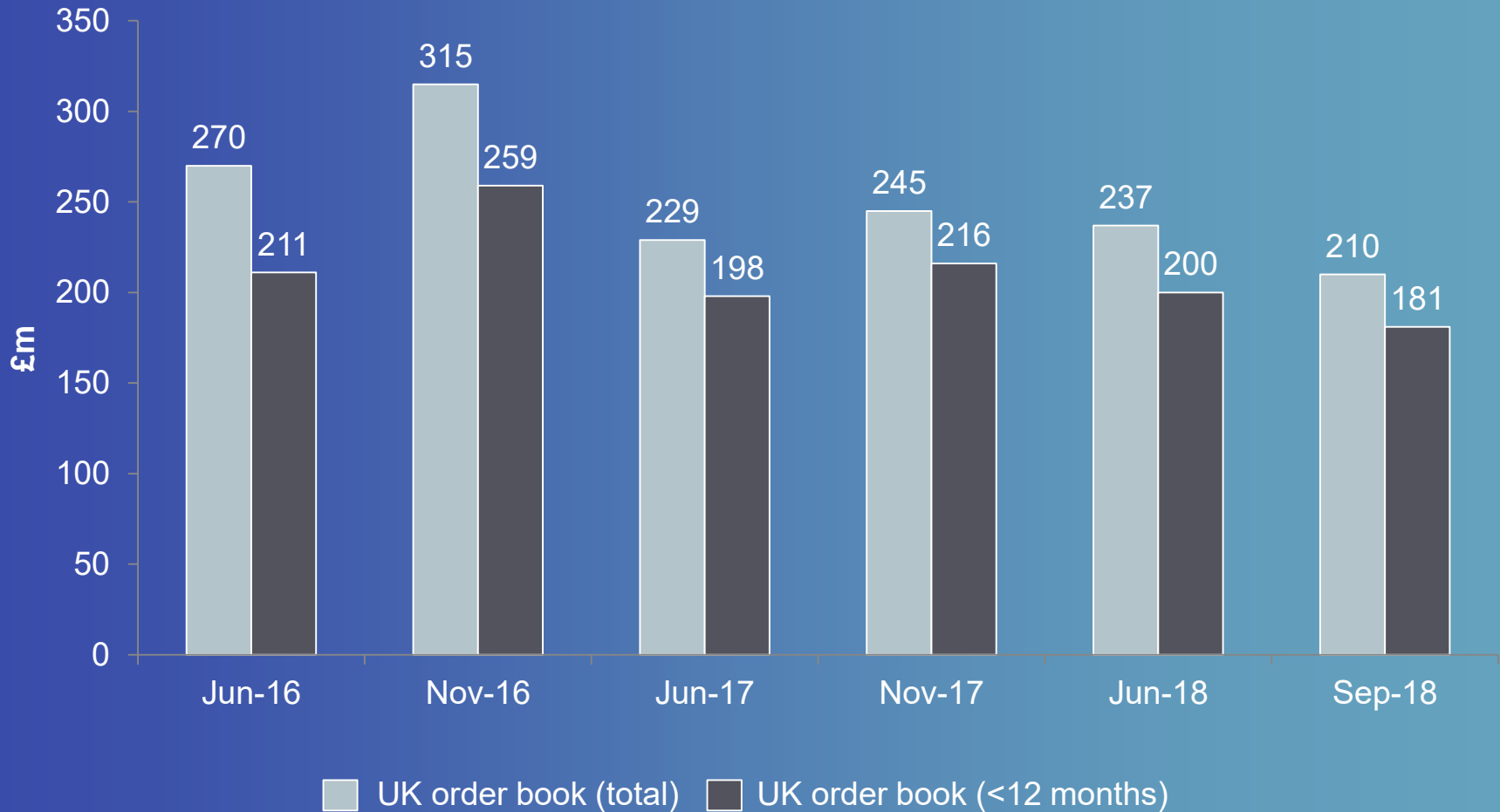
Transport



Data centres and other



High quality UK order book



Current major projects

Endorsing Severfield's leading market position



JLR Gaydon Triangle, Midlands

Three Snowhill, Birmingham



22 Bishopgate, London



Ferrybridge Multifuel 2 Power Station





Current major projects

Endorsing Severfield's leading market position

KGX1, London



Southbank Place, London



Wimbledon No.1 Court



Ordsall Chord





India - overview

- GDP growth remains strong. India is developing fast and modernisation is wanted by people, especially the educated younger generation
- Legislation changes such as goods and services tax ('GST'), real estate regulatory authority ('RERA') and health care building standards are all assisting growth and ease of doing business
- Much greater realisation by developers and construction supply chain of the benefits of steel in construction. Interest is growing across many sectors
- Strong order book and positive forward outlook (including residential solution)

Current major projects - India



Phoenix - Aquila



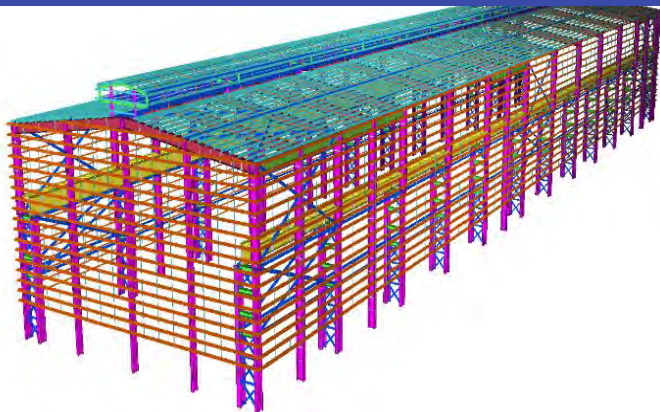
TATA Cancer Hospital



National Cancer Institute



JSW – Pellet Plant, Dolvi



Prospects - India



State Secretariat's Office, Amravati



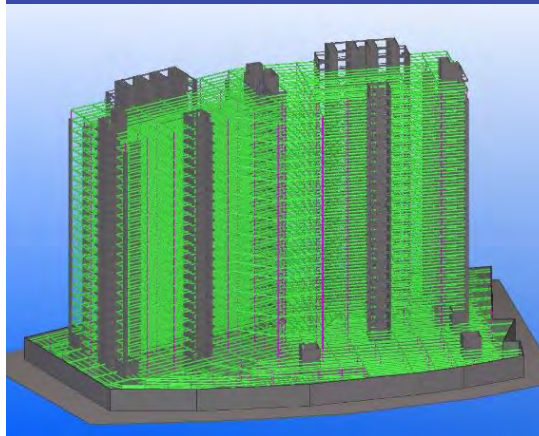
MG Setu, Patna



Sattva Knowledge Park



Hiranandani - TCS



Phoenix - Centaurus





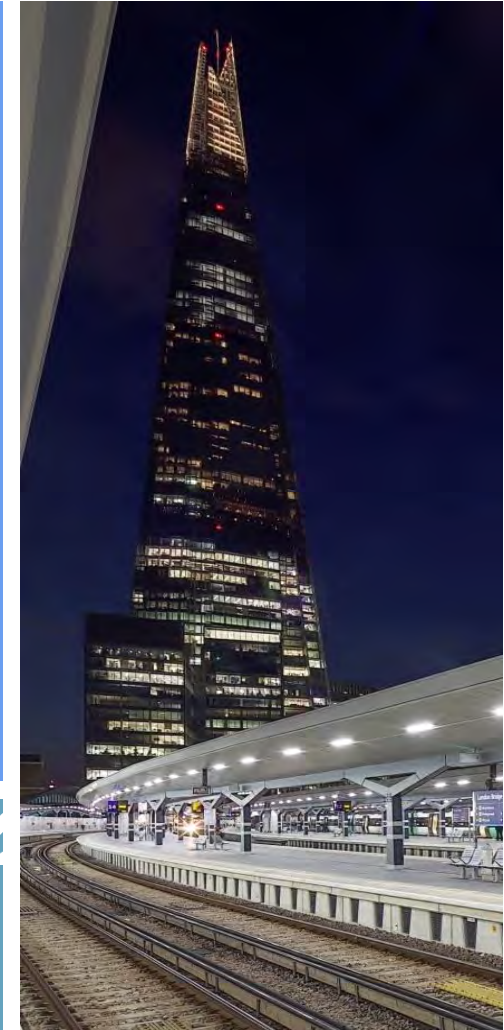
Driving future growth

New revenue streams

- European projects
- Residential solution
- Severfield (Products & Processing)
- More cold rolled products, including purlins

Smarter, safer, more sustainable

- Innovation
- Systems
- People
- Productivity
- Risk management, control and safety
- Optimisation of steel footprint in North Yorkshire now completed



Our vision

To be recognised as **world-class leaders in structural steel**, known for our ability to deliver any project, to the highest possible standards



Summary

- Strong annual results with:
 - Increased revenue
 - Excellent profit growth
 - Good cash generation
- Strategy implementation benefiting underlying operating margins
- Progressive dividend policy and special dividend for 2018

